



Thank you for visiting the Hanover Area Chamber of Commerce

Interested in joining? Let us show you why it's the biggest value for your dollar, and the best business decision you can make.

The Hanover Area Chamber of Commerce welcomes organizations and companies of all sizes who transact business in the ***Florham Park * East Hanover * Whippany * Cedar Knolls*** area. If one of your goals is to reach out to other local businesses, you're on the right track with us.

Unlike huge chambers and organizations, ***membership size*** in the Hanover Area Chamber of Commerce is perfect for making yourself known and for building long lasting business relationships with many of the other members.

Whether your business is just starting out or has been a long standing member of the community, the Hanover Area Chamber of Commerce prides itself on giving you many ***opportunities to meet new clients***, forge new strategic alliances, and gain referrals from your fellow chamber members.

Here are some specific advantages for you:

Hanover Area Network Developers

You know it's true – people will do business with those they know, like and trust. To that end, we offer ***organized networking events twice a month***, every month: once in the morning and once in the evening, to be sure we can meet everyone's schedule. All members and non-members welcome.



Our breakfast networking meetings give our members the opportunity to present a short Business Boost, get to know other fellow business owners better, and draw for a chance at an extended introduction.

Our evening networking events offer a longer, more formal presentation opportunity, plus the added visibility of being a co-host. You may meet your next new client or strategic partner at a HAND meeting. Plus, it's the perfect venue to provide more value to your clients by bringing them with you as your guest.

Your Committees are Working for You

- The Program and Membership Committees provide even more valuable venues such as Educational Focus Seminars, Community Outreach opportunities, Holiday Parties and more.
- Our Government Affairs Committee is your link to the events, projects, laws and decisions in and around our community which directly impact your business. With your membership in the chamber, you are no longer a lone voice among the local government activities.



- The Public Relations Committee provides you ongoing news regarding the Chamber, its events and its members.
- The Technology Committee gives you the added benefit of attracting potential clients to your door through our online posting of your contact information. Have a website? We even provide a free link to you from our Chamber site. Most other organizations charge you extra for this advertising venue, but at the Hanover Area Chamber of Commerce, it is simply part of the membership.



More Business Comes Your Way

Through membership in the Hanover Area Chamber of Commerce, an overwhelming percentage of our members report that new clients have come to them by virtue of their membership. How?

- Regular attendance at the networking events have given fellow members a way to get to know you and your business better, thus making it much easier to refer business to you from their extensive network of contacts. Contact Programs for more info.
- Your name and business name is accessible to anyone who surfs the web and finds you through the Hanover Area Chamber of Commerce website – even if your business does not have a website of its own. Contact the Technology Committee for more info.
- Your FREE company event will be advertised to fellow members and prospects twice through our Events Blast, with no charge to you. Contact Public Relations for more info.
- Many members offer fellow members a discount on their products and services, thereby naturally increasing sales; members tend to patronize their fellow members' businesses, as well as refer others to them. Contact Membership for more info.

Have more questions? Please attend our events and speak to our Chamber Board and committee members. We're confident you will soon see the benefits for yourself.